Western Trade Show – Outdoor Exhibitor Application

67th Annual Klamath Bull & Heifer Sale

6510 South 6th Street #176, Klamath Falls, OR 97603
smkellom@gmail.com ~ 541.281.3443 ~ www.klamathbullsale.com

February 4-7, 2027

Business Name: _____

Contact Person: _____

Mailing Address: _____

City, State & Zip: _____

Phone Number: _____

Email Address: _____

Business Website: _____

Business Description/Items Sold: _____

_____

Outdoor Space Needed ($50 per 10-foot space) and preferred location:_____

_____

Please note all preferences will be considered but are not guaranteed.

Please send checks payable to the Klamath Cattlemen's Association to the address above.

Vendor Move In:
All vendors are required to check in at the Bull Sale office to verify space assignments **prior** to setup. Vendors must be checked in and set up no later than 7:00 p.m., Wednesday, February 3, 2027. Exceptions for setup are available based on situation and must be approved **prior to the event.**

Vendors are expected to be open during hours of operation:

Thursday: 10:00 a.m. – 6:00 p.m.
Friday & Saturday: 10:00 a.m. – 7:00 p.m.
Sunday: 10:00 a.m. – 2:00 p.m.

All booths **must** remain open until arena events are complete on Sunday, February 7, 2027 (around 2 p.m.). Failure to meet vendor expectations may result in rejection of future applications.

Please note: Submission of an application does not guarantee acceptance. Any payment submitted with an application that is not accepted will be returned.

Signature: _____ Date:_____
By signing above, I confirm that I have read and agree to the Exhibitor Expectations on page 2.

Western Trade Show – Outdoor Exhibitor Expectations

Failure to meet vendor expectations may result in rejection of future applications.

Show Dates & Hours:
Vendors are expected to be open during hours of operation: **Thursday: 10:00 a.m. – 6:00 p.m., Friday & Saturday: 10:00 a.m. – 7:00 p.m., Sunday: 10:00 a.m. – 2:00 p.m.**

Application/Payment: Booth spaces will not be assigned before November 27, 2026. If accepted, you will receive an email in December confirming your booth assignment, along with next steps, important dates, and information about what to expect at the show.

Payment is requested with the application. Unless prior arrangements have been made, booth spaces not paid in full by December 31, 2026, may be reassigned or assessed a 10% late fee. No personal checks will be accepted after December 31, 2026; only payments by credit card, cash, money order or cashier's check will be accepted. Credit card transactions will be charged a nominal bank fee.

Booth Furnishings: Vendors must provide their own booth materials and supplies, such as decorations, backdrops, display cases, etc. Outdoor vendors are responsible for securing all banners & signage as well as using their own tent weights for pop-ups.

Vendor Take Down: During dismantling, vendors are expected to remove all trash and debris from their exhibit area and place it in the trash containers provided by the Fairgrounds. Any articles or materials not removed from the grounds by 5:00 p.m. on Monday, February 8, 2027, will become the sole property of the Klamath Bull & Heifer Sale and may be disposed of at the discretion of the committee.

Event Security: The Klamath Bull & Heifer Sale will retain the services of security personnel for the purpose of Fairgrounds security. Security will be provided Wednesday evening through Sunday. While security will be available throughout the event, loss prevention is the responsibility of the vendor/business owner.

General Expectations:

- No water guns, bubbles, or uninflated balloons shall be given away in vendor space.
- Use of sound devices including, but not limited to, loudspeakers, organs, pianos, and radios, is subject to approval by the Trade Show Chair. If allowed, sound must be controlled so as not to interfere with others. The privilege for use of such sound devices may be revoked at any time.
- The show is open to the public. Vendors must care for their space and keep it orderly by taking every precaution against possible injury to visitors, guests, and employees.
- The Trade Show Chair reserves the right to decline vendors whose products, displays, or conduct would detract from the dignity of the show and the Klamath Bull & Heifer Sale.
- Placing advertising material on or in patron automobiles is specifically prohibited and no permission for such distribution will be granted under any circumstances.
- Any unruly conduct, refusal to follow expectations, or use of foul language to event patrons or committee members will be considered grounds for removal with **NO REFUNDS** and restriction from attending future events.