

# Western Trade Show- Outdoor Exhibitor Application

## 66<sup>th</sup> Annual Klamath Bull & Heifer Sale

421 Crater Lake Pkwy, Klamath Falls, OR 97601/541.281.3443

smkellom@gmail.com - [www.klamathbullsale.com](http://www.klamathbullsale.com)

### February 4-8, 2026

Business Name: \_\_\_\_\_

Contact Person: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

City, State & Zip: \_\_\_\_\_

Phone Number: \_\_\_\_\_

Email Address: \_\_\_\_\_

Business Website: \_\_\_\_\_

Business Description/Items sold: \_\_\_\_\_

\_\_\_\_\_

Outdoor Space Needed (10' increments) and preferred location: \_\_\_\_\_

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*Please note all preferences will be considered but are not guaranteed.*

*Please make checks payable to the Klamath Cattlemen's Association and mail to the address above.*

**Vendor Move In:** Vendors may begin set-up as early as Tuesday, February 3, 2026, with prior approval from Trade Show Chairman, Sarah Kellom. All vendors are required to report to Trade Show Chairman to verify space assignment prior to set-up. Vendors must be checked in and set up no later than 7:00 pm, Wednesday, February 4, 2026.

Exceptions for set up are available based on situation and must be approved by Trade Show Chairman prior to event.

Vendors are expected to be open during hours of operation- tentative schedule as follows:

Thursday: 10:00 am – 6:00 pm  
Friday & Saturday: 10:00 am – 7:00 pm  
Sunday: 10:00 am – 2:00 pm

All booths must remain open until completion of arena events on Sunday, February 8, 2026 (around 2:00 pm). **Failure to meet vendor expectations may result in rejection of future application.**

**\*Please note an application to participate does not guarantee a spot in the show\***

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

# Western Trade Show- Exhibitor Expectations

Failure to meet vendor expectations may result in rejection of future applications.

**Show Dates & Hours:** Vendors are expected to be open during hours of operation- tentative schedule as follows: **Thursday: 10:00 am- 6:00 pm, Friday & Saturday: 10:00 am – 7:00 pm and Sunday: 10:00 am – 2:00 pm.** \*\*All booths must remain open until completion of arena events on Sunday, February 8, 2026.

**Application/payment:** Space will be assigned upon approval of application, after November 14, 2025. Trade Show Chairman will reach out with decision in December. Payment for space is requested with application.

**Any booth space not paid for by December 31, 2025 is subject to reassignment or 10% late fee.** No personal checks will be accepted after December 31, 2025- only payments by credit card, cash, money order or cashier's check will be accepted. \*Credit card transactions will be charged a nominal bank fee.

**Vendor Move In:** Vendors must check in at the office to obtain space location. Roll up doors will close by 7:00 pm, Wednesday, February 4, 2026, and no vehicles will be allowed on the concrete after that point.

\*Vendors may begin as early as Tuesday, February 3, 2026, with prior approval.

**Booth Furnishings:** Vendors must provide their own booth materials and supplies, such as decorations, backdrops, display cases, etc. **One** table per 10'x10' space will be provided at no additional charge. Additional tables are available upon request. Tables must be returned to designated stacks at the end of the show. **Please identify on application if power access is needed for the show.**

**Vendor Take Down:** During dismantling, vendor will be expected to remove all trash and debris from their exhibit area and place it in the trash containers provided by the Fairgrounds. Any articles or materials not removed from the ground by 5:00 pm on Monday, February 9, 2026, will become the sole property of the Klamath Bull & Heifer Sale and may be disposed of at the discretion of the committee.

**Ranch Rodeo Passes:** Each vendor will receive (2) admission passes for ticketed events. More may be given at the discretion of the Trade Show Chairman. Passes will be required for admission during Saturday Night Ranch Rodeo performance.

**Event Security:** The Klamath Bull & Heifer Sale will retain the services of security personnel for the purpose of grounds security. Security will be provided Wednesday evening through Sunday. While security will be available throughout the event, loss prevention is the responsibility of the vendor/business owner.

## General Expectations:

A. No water guns, bubbles or non-filled balloons shall be given away in vendor space due to safety with the concrete floor.

B. Use of sound devices including, but not limited to, loudspeakers, organs, pianos, radios, is subject to approval by Trade Show Chairman. If allowed, sound must be controlled so as not to interfere with others. The privilege for use of such sound devices may be revoked at any time.

C. The show is open to the public. Vendors must care for their space and keep in order by taking every precaution against possible injury to visitors, guests, and employees.

D. The Trade Show Chairman reserves the right to refuse vendors which would in any way detract from the dignity of the show and the Klamath Bull & Heifer Sale.

E. Placing advertising material on or in patron automobiles is specifically prohibited and no permission for such distribution will be granted under any circumstances.

Any unruly conduct, refusal to follow expectations, or use of foul language to event patrons or committee members will be considered grounds for removal with **NO REFUNDS** and restriction to attend future events.

**Initial:** \_\_\_\_\_